

Photon Energy Group is a group of companies with a shared mission: making clean energy, clean water and clean environments accessible to everyone.

Photon Energy and **Lerta** provide comprehensive renewable energy solutions, including solar power and energy flexibility. **Photon Water** offers water treatment and management solutions, and our remediation technology removes contaminants from water and soil.

A publicly traded company operating in over 15 countries across two continents, we combine a global outlook with localised expertise.

Since our founding in 2008, we've expanded to a team of more than 400 employees around the world. And we're committed to fostering a culture of shared values and sense of purpose as we continue to grow.

For more information, please visit photonenergy.com

Sales Representative

Key Responsibilities

- ▶ Selling energy, and other energy-related products and services offered by Photon Energy to B2B clients
- ▶ Regularly updating information in our CRM system
- ▶ Acquiring new clients and retaining existing ones
- ▶ Staying up-to-date with the latest industry and market developments
- ▶ Working in cooperation with other internal departments
- ▶ Attending industry events
- ▶ Preparing written business offers and contracts for new clients
- ▶ Keeping clients informed about new products and services

Qualifications and Experience

- ▶ Minimum 3 years of experience in the electricity supply sector is an advantage
- ▶ Experience in sales
- ▶ Business development ambitions
- ▶ Good knowledge of the regulations within the power and renewable energy markets is an advantage
- ▶ The ability to work on multiple processes at the same time

- ▶ Great organisation and planning skills
- ▶ Highly goal orientated
- ▶ Analytical skills
- ▶ Fluency in Hungarian and a strong level of English (B2+)
- ▶ Category B driving license

Our Offer

- ▶ An interesting job at a fast-growing global organisation in the promising fields of renewable energy, environmental remediation and clean water technology
- ▶ Company culture built on trust and diversity
- ▶ Remuneration reflective of individual experience and skills
- ▶ Indefinite full-time employment contract
- ▶ Flexible working schedule and occasional home office with manager's approval
- ▶ Teambuilding and corporate events
- ▶ Support for ongoing professional growth through tailored training sessions, courses, and more
- ▶ 20 days of vacation (plus 1 - 10 based on age, plus 2 - 7 based on number of children), 1 CSR day (a working day dedicated to a non-profit organisation aligned with the Group's mission and values)
- ▶ Meal allowance (SZÉP card)
- ▶ Medical package (PrivateMed Next health insurance)
- ▶ Laptop and mobile phone
- ▶ Company car

If you are interested in the position and fulfil the above requirements, please apply online or send your CV to careers@photonenergy.com.

Working location:	Hungary, Remote
Type of employment:	Employee
Length of contract:	Indefinite
Required languages:	Hungarian (fluent), English (B2+)